



The Property Management Association of Mid-Michigan promotes integrity and sound business methods and services. The association serves as a legislative representative for owners and management companies on a local, state and national level. It also provides educational opportunities that include national designations, as well as, industry-related educational seminars and workshops on topics such as Fair Housing, Leasing and Marketing skills.

In addition, PMA of Mid-Michigan provides a network for associates members or “Business Partners” that support the industry by supplying goods and/or services.



P.O. Box 27011 • Lansing, MI 48909-7011  
Phone 517.281.0815 • Fax 517.887.4206  
[www.pmamm.com](http://www.pmamm.com)



*Our mission is to create growth through education, participation and outreach. To provide excellence in education, knowledge through legislation and support by extensive networking in the multi-family housing industry.*

MEMBERSHIP APPLICATION

## BENEFITS FOR BUSINESS PARTNERS

### It's All About NETWORKING!

- Vendor Spotlight Commercial – Speak at a general membership meeting about your company – FREE! (*new member benefit only*)
- Vendor Spotlight Ad – a FREE one-time 1/2 page ad in a prime location – back inside cover! (*new member benefit only*)
- Membership Directory & Buyers Guide – Your official link to the entire membership. Business Partners are listed alphabetically AND by product and/or service.
- Newsletter – Our official publication, *The Exchange*, provides valuable information on a variety of issues in the industry. You have the opportunity to advertise in this publication.
- Annual Educational Conference and Tradeshow
- Annual Golf Outing
- General Membership Meetings
- Advertising – newsletter, directory and web site
- Discount Health Insurance – comparable rates
- Office Supplies Discount Program
- Educational Programs
- National Suppliers Council
- Numerous Additional NETWORKING Opportunities

PMAMM has established high standards of ethical conduct for all doing business in the apartment industry and strives to create, advance and maintain good relations between the apartment industry and the general public.

## BENEFITS FOR COMMUNITIES & MANAGEMENT COMPANIES

### 3 Memberships in 1 — Local, State & National

#### PMAMM – Local Benefits

- Educational Training
  - Task Forces to address issues as they arise
- Legislative Representation
  - General Membership Meetings
  - Annual Golf Outing
  - Annual Holiday Party
  - Vendor Forums – Q & A for Property Members
  - Peer to Peer Consulting
  - Industry Support
- Communications
  - Informative Newsletter
  - Annual Directory
  - Web site
- Shopping Reports
- Market Survey Reports
- Crime Prevention Task Forces
- Conflict Resolution Center
- Merchant Credit Card Processing

#### PMAM – State Benefits

- Lobbyist that monitors industry issues such as inspections, security deposit returns, personal property storage, smoking in common areas, building codes and licensing issues
- Continuing Education Course for Real Estate License — State Approved Program
- GLAStar Education and Awards

#### NAA – National Benefits

- Free subscription to *Units* magazine
- National lobbying efforts with National Multihousing Council and NAA – AIMS Updates
- National Designations – CAM, CAPS, CAMT, NALP, CAS, ROS
- National Education Conference
- NAA web site ([www.naahq.org](http://www.naahq.org)) with industry information
- National Paragon Awards
- Accessible Housing Listing
- Member Rates in Insurance Plans
- NAA Bookstore – member rates
- Car Rental Discounts
- NAA Lease Program – always current with present laws

## MEMBERSHIP APPLICATION

Your membership dues entitle you to membership in three organizations: PMAMM, PMAM and NAA.

Application for (check one):

Management Co.       Community       Vendor

Community/Company Name \_\_\_\_\_

Management Company (if applicable) \_\_\_\_\_

Contact Person \_\_\_\_\_

Address \_\_\_\_\_

City/State/Zip \_\_\_\_\_

Phone \_\_\_\_\_

Fax \_\_\_\_\_

E-mail \_\_\_\_\_

Web Site \_\_\_\_\_

Number of Units (if applicable) \_\_\_\_\_

Mgmt. – No. of Properties Joining \_\_\_\_\_

.....

Application Fee	\$25 ( <i>this fee applies to ALL new members</i> )
Community Dues	\$85 plus \$1.89 per unit ( <i>management companies may combine all of their communities for the \$85 fee plus \$35 per property and \$1.89 per unit.</i> )
Vendor Dues	\$255

.....

Application Fee	\$	25.00
-----------------	----	-------

Membership Fee \$85 + _____ Units at \$1.89 each	\$ _____
--	----------

Combined Communities \$35 x _____ Properties	\$ _____
--	----------

<b>TOTAL</b>	<b>\$ _____</b>
--------------	-----------------

Please fill out a separate form for the Management Company and each community – only one application fee applies. The estimated 2010 percentage of NAA dues that are nondeductible for income tax purposes is 15.25%.

Payment is due in full with application. Please make check payable to:

**Property Management Association of Mid-Michigan**  
**Please send application and payment to: PMAMM**  
**PO Box 27011 • Lansing, MI 48909-7011**